

LIFE SCIENCE

**CAPRICORN**



**CONSILIUM**

EXPERTISE



**CC CONSULTING**

FOR SUCCESSFUL BUSINESS IN LIFE  
SCIENCE



**CC INTERIM**

LIFE SCIENCE INTERIM MANAGEMENT

- + Founded 2009 in Vienna, Austria**
- + Consulting and Interim Management for Life Science companies**
- + Placement of Interim Managers, focus Life Science**

## Interim Managers are deployed in case you...

- + are facing a sudden vacancy
- + wish to kick-off a new project but are lacking appropriate stuff, e.g. due to slim structures
- + want to do a turn-around and need qualified executives
- + want to buy, sell, merge a company/companies
- + are in need of Change Management
- + want a dispassionate, independent expert and manager
- + need THE specialists to create a start-up company, but not yet full-time




## Interim Managers aggregate the following advantages:

- + Well trained and highly skilled for the specific mission
- + Seasoned and experienced
- + Great communicators with a wide network immediately available to you
- + Straight forward and computable payment scheme
- + No employee on-costs like
  - + holiday allowance, Christmas bonus, social security contributions, costs of sickness etc.
- + No headcount increase
- + Immediately available
- + Flexible employment, part time, full time, if needed staggered missions

## ZMM Facts & Figures:

- + Strategic partnership Capricorn Consilium – ZMM since 2014
- + ZMM founded in 1996
- + Expert Pool of 3.000+ highly qualified experts and executives under management
- + Highest number of experts and executives in the German-speaking area
- + Pool is continuously growing but only the best get part of the community
- **We aim to provide a short-list of up to 3 experts 48 hours after we jointly defined the candidate profile**  
**qualified, highly motivated, available**

## Services at a Glance:

- + RentaManager<sup>®</sup> –  Interim Management–  
from Expert to C-level position immediately available:  
CEO, CFO, Regulatory, Quality, Production, SCM, HR, ...
- + RentaConsultant<sup>®</sup> –  Classical Consulting
- + QuickHire<sup>®</sup> –  Quick search for permanent positions -  
in case of a match at the first sight

## The Process

1. Contact us (see second last page)
2. Together, face-to-face or by phone, we define the candidate profile
3. *Capricorn Consilium/ZMM* presents a short-list of up to 3 candidates within ideally 48 hours
4. Interview (telephone, Skype, in person) of potential candidates together with *Capricorn Consilium/ZMM*
5. Signing of contracts between
  - a) ZMM and the Interim Manager
  - b) ZMM and you
6. Start of work only days after you communicated your needs
7. Continuous follow-up of the project by *Capricorn Consilium/ZMM*

## Selected Clients Interim Management Life Science (alphabetic order):



Cochlear™





## Personal Consulting and Interim Management by Martin Götting:

- + **Customers:** Biotechnology, MedTech, Pharma
- + **Therapeutics:** Vaccines incl. adjuvants, plasma products, monoclonal antibodies
- + **Disease Areas:** Infectious Diseases, Allergies, Oncology
  
- + **Commercial Operations**
  - + Marketing & Sales
  - + Building of structures and set-ups
- + **Business Development**
  - + Company growth
  - + Strategic partnerships
  - + Market entrance studies
  - + KOL interviews
  - + Funding of Start-ups
- + **General Management**

## Selected personal Consulting and Interim Management mandates (alphabetic order):

 AVIR Green Hills Biotechnology



  
Biological E. Limited  
Celebrating Life Everyday

  
BioScience  
SLOVAKIA

 Crucell

BIOTECH  TOOLS



 European Investment Bank





redbiotec  


 S-TARGET  
therapeutics

 Talecris  
BIOTHERAPEUTICS

 THEMIS

 valneva

 VISCOGEL

## Martin Götting

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